



Global Farmers Market

*gebana is a fair-trade pioneer. We work with family farmers around the world, selling their organic products directly to consumers in Europe. Our vision: we are changing global trade in favour of family farmers, local economies and the environment.*

On 02.08.2023 or by agreement, we have the following vacancy :

## **Trade officer 80-100 % – Zurich CH / Amersfoort NL**

### **YOUR RESPONSIBILITIES:**

- You carry out up to middle size customer management (ensure profitability, enhance customer satisfaction, formulate and execute contracts and manage complaints)
- You monitor a customer acquisition project
- You support the trade team in developing a strategic customer base
- You are involved in B2B strategy elaboration (market analysis, prospection, etc.)
- You support trade operational tasks (data analysis, cash recovery, ERP project, etc.)
- You visit trade fairs and customers

### **YOUR PROFILE:**

- You have a Bachelor's degree in commerce or international trade
- You have at least 3 years' work experience in a commercial role
- Experience in food is a must, knowledge about organic dried fruits & nuts is a plus
- You are experienced in an import/export environment
- You have an affinity for numbers and good negotiation skills
- You speak excellent English. German, Dutch, Spanish and/or Italian are a plus
- You communicate well, work independently, and have a confident attitude
- You are interested in fair trade and sustainable/organic farming

### **WE OFFER:**

- An opportunity to change trade for the benefit of farmers and the environment
- Good working conditions
- A workplace right next to Zurich main station/Amersfoort city center
- An international working environment and a small, dynamic team

If this description has resonated with you, we would love to get to know you! Please send your completed application documents with your earliest possible starting date to [jobs@gebana.com](mailto:jobs@gebana.com) by no later than 30.06.2023. Everyone at gebana is on a first-name basis, so this will also apply to your application process.

### **CONTACT:**

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